

Govind Sharma

Senior Frontend Engineer

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0→1 Builder & 1→10
Scaler

Tech-Product Bridge

Led Teams of 4-7
Engineers

End-to-End Ownership

Startup-to-Scale Operator

SUMMARY

Senior Frontend Engineer with **5+ years** building high-performance, AI-powered SaaS products serving **1,000+ customers across 50 countries**. Deep expertise in **React/Next.js**, real-time UI systems (**WebRTC**, **WebSocket**, **SSE**), and AI-integrated product interfaces. Contributed to an open-source React package with **600,000+ weekly NPM downloads**. A natural bridge between product and engineering — speaks product language with stakeholders and technical language with engineers, bringing **end-to-end ownership** and business understanding to every build. Proven track record taking products from **0→1 and 1→10** at scale.

SKILLS

Languages:	TypeScript, JavaScript, Python
Frontend:	React, Next.js, Redux Saga/Toolkit Query, Tailwind CSS, shadcn/ui, Radix UI, Storybook, SSE, SEO Optimization
Real-time:	WebRTC, WebSocket, LiveKit, Server-Sent Events (SSE)
Performance:	Code splitting, lazy loading, memoization, bundle optimization, Core Web Vitals
Testing:	Jest, Playwright, Cypress, React Testing Library
AI & Integrations:	LangChain, Azure OpenAI, OpenAI Assistants API, RAG pipelines, MCP servers, Agentic workflows
DevOps:	Docker, Kubernetes, AWS, CI/CD, GitHub Actions, Nginx, Datadog, SonarQube
APIs & Payments:	GraphQL, REST, Stripe, Razorpay

EXPERIENCE

Founding Engineer — Frontend Lead | [Stamina.io](#) | Jun 2025 – Present

AI-powered Sales + CRM + Marketing SaaS · **1,000+ customers** · **50+ countries** · **\$2M+ ARR**

- › Architected and built **Zara**, Stamina's AI SDR agent, end-to-end — lead enrichment UI, real-time pitch generation with SSE streaming, and agentic workflow interfaces; live across all **1,000+ customer accounts in 50+ countries**.
- › Engineered cold calling feature frontend with live call-status dashboards and Twilio webhook-driven real-time state updates, enabling **200+ customers** to make **5,000+ calls/day**.
- › Designed automated PR preview environments — every pull request triggers a live deployed URL, significantly cutting frontend QA cycles across a **10-engineer team**.
- › Contributed to **8x ARR growth (\$250K → \$2M+)** in **9 months** through rapid, high-quality delivery across CRM, outreach, and AI workflow modules.
- › Defined frontend architecture standards, component structure, and design system conventions; grew team from **4 to 10 engineers** through hiring and mentorship.

Software Engineer II — Engineering Lead | Better Software · Embedded at [NeshAI](#) | Jul 2024 – Aug 2025

B2B AI SaaS for Fortune 500 enterprise sales teams · Directly embedded at client NeshAI (hellonesh.io)

- › Built complex AI-powered workbook interfaces for product recommendations, comparisons, and account planning — used by sales teams at **Blue Origin**, **Chevrolet**, **DKSH**, **WRGrace** (**\$1B+ revenue** enterprises).
- › Implemented SSE-based streaming UI for real-time agentic workflow responses over a **1M+ document RAG** knowledge base, delivering sub-second perceived performance.
- › Built reusable component library and frontend boilerplates adopted across multiple client projects; led CI/CD improvements with SonarQube checks — earned **5-star customer ratings** on multiple shipped AI tools.
- › Integrated **Salesforce**, **Google Drive**, **Amazon S3** data connectors with intuitive document management interfaces.

Sr. Software Engineer — Tech Lead | Loktantra Mediatech | Jan 2022 – Jun 2024

Social & live-streaming platform · 40-50 person company · Led team of **5-7 engineers**

- › Built [MeetUp by Khulke](#) — real-time frontend supporting **100,000 concurrent users** per meeting/roundtable, with YouTube/Facebook simulcast and calendar integration.
- › Contributed to official [livekit-components-react](#) open-source package — now at **600,000 weekly NPM downloads** — implementing WebRTC and WebSocket real-time communication.
- › Optimized frontend performance by **115%** through code splitting, memoization, lazy loading, bundle analysis; system handles **10,000 req/sec**.
- › Reduced deployment downtime from **5 min** → **under 2 seconds** via automated CI/CD; reduced recurring bugs by **30%** through structured code reviews; mentored 5–7 engineers.

Full Stack Developer | ICLEAR CCTV & Security System | May 2021 – Jan 2022

New Delhi, India (Remote)

- › Integrated third-party APIs increasing user retention by **35%**; extended cross-browser compatibility from 2 to **4 browsers**; led code reviews and feasibility analyses.

Frontend Developer Intern · WTIN, Delhi · Mar–Apr 2021 — Built responsive web apps; refactored HTML/CSS/JS codebase for performance.

OPEN SOURCE

- › [livekit-components-react](#) — Official contributor to LiveKit's React components package · **600,000 weekly NPM downloads**
- › [TMB — Template Module Builder](#) — Open-source NPM package for template-based code generation with customization options

PROJECTS

- › [NexGymAI.com](#) (**Jan 2026 – Present**) — Founded and built solo; AI-powered gym management SaaS generating personalised workout/diet plans, tracking client progress, and sending branded emails; fully autoscalable with AI workflow features.